



Rank	Verified	Company	City, State	Custom Residential Revenue	No. of Residential Installs	Revenue/Install	No. of Employees	Revenue/Employee	Years in Business	2012 Outlook	Buying Group
1		Best Buy/Geek Squad/Magnolia/AudioVisions	Richfield, Minn.	\$680,000,000*	119,500*	\$5,690	180,000	\$1,406	47	N/A	
2		ADT Security Services	Boca Raton, Fla.	\$162,500,000*	73,100*	\$2,222	27,000	\$6,019	138	N/A	
3	✓	Vivint	Provo, Utah	\$51,140,000	85,000	\$602	5,000	\$10,228	14	up	
4	✓	Abt Electronics	Glenview, Ill.	\$31,000,000	8,300	\$3,735	128	\$242,188	76	up 15%	
5	✓	Guardian Protection Services	Warrendale, Pa.	\$26,397,806	26,210	\$1,007	395	\$66,830	61	up 2.9%	
6	✓	Just One Touch / Video & Audio Center	Santa Monica, Calif.	\$26,370,926	2,547	\$10,354	74	\$356,364	31	up 20%	HTSA

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